



Group

Research

# Broker Survey: Healthcare Turnkey Solutions for Providers







## **Entering and Succeeding in the Self-Funded Market**

All respondents selected market growth opportunity as motivation for their provider clients who have entered the self-funded market. Retaining current clients considering self-funding was the second most common reason. Keeping up with or ahead of the competition is another common













The survey results reaffirm that to succeed in entering the self-funded market, providers can benefit from a strategic partner to help with distribution support, as well as a comprehensive package of services.

Healthcare Turnkey services, please [contact us](#).

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